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DEPARTMENT TREASURY

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USOECD ALSO FOR EMBASSY, USEEC

DEPARTMENT PASS FRB AND CEA

E.O. 11652: N/A

TAGS: ECON, EFIN, GW

SUBJECT: EMBASSY 1977 GERMAN GNP PROJECTION

A. SUMMARY

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1. THE EMBASSY SUBMITS THE FOLLOWING REVISED GNP PROJECTION.

TABLE I

ESTIMATED 1977 GROWTH OF GERMAN GNP (PERCENTAGE CHANGES OVER 1976, 1970 PRICES)

PRIVATE CONSUMPTION 3.4 PUBLIC CONSUMPTION 2.0

FIXED INVESTMENT IN EQUIPMENT 3.9

CONSTRUCTION 2.0

INVENTORIES (1) DM 11.0 BILLION
NET FOREIGN BALANCE (2) DM 27.7 BILLION

GNP 3.3

4TH QUARTER 1977 OVER 4TH

QUARTER 1976 GROWTH 3.8 PERCENT

- (1) THE SWING IN THE INCREASE FROM 1976 IS ESTIMATED AT DM 1.7 BILLION AT 1970 PRICES.
- (2) THE SWING IN THE NET FOREIGN BALANCE FOR 1976 IS ESTIMATED AT DM 1.7 BILLION AT 1970 PRICES.

END SUMMARY.

B. FIRST HALF OF 1977

2. BECAUSE OF THE CURRENT DIFFICULTIES IN GERMAN INDUSTRY STATISTICS, BUNDESBANK CALCULATIONS OF 1ST QUARTER 1977 SEASONALLY ADJUSTED GNP ARE NOT YET AVAILABLE AND ALL PROJECTIONS AT THIS TIME ARE SUBJECT LIMITED OFFICIAL USE

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TO A PARTICULARLY LARGE MARGIN OF ERROR. WITHOUT GIVING ANY BREAKDOWN, THE BUNDESBANK HAS INDICATED, HOWEVER, THAT IT BELIEVES FIRST QUARTER GNP WILL BE ROUGHLY 4 PERCENT (S.A.A.R.) ABOVE THE FOURTH QUARTER OF 1976. IN ORDER TO BE ON THE GENEROUS SIDE, WE HAVE IN THE ABOVE PROJECTION INCORPORATED AN ASSUMPTION OF 4.4 PERCENT (S.A.A.R.) GROWTH DURING THE FIRST QUARTER. DURING THE SECOND QUARTER OF 1977, SEASONALLY ADJUSTED INDUSTRIAL PRODUCTION AVERAGED 1.7 (AT NON-ANNUAL RATE) PERCENT BELOW THE FIRST OUARTER. EVEN ASSUMING SOME FAIRLY SUBSTANTIAL INCREASES IN THE NON-INDUSTRIAL PART OF GNP, WE BELIEVE THAT SECOND QUARTER GNP WILL HAVE DROPPED AT THE VERY LEAST BY 2.0 PERCENT (S.A.A.R.) BELOW THE FIRST QUARTER LEVEL. ON THIS BASIS WE ARRIVE AT A FIRST HALF GROWTH RATE OVER THE SECOND HALF OF 1976 OF 2.9 PERCENT (S.A.A.R.) WHICH BREAKS DOWN APPROXIMATELY AS FOLLOWS:

TABLE II

ESTIMATED GROWTH OF GERMAN GNP DURING 1ST HALF OF 1977 (S.A.A.R. PERCENTAGE CHANGE OVER 2ND HALF OF 1976, AT 1970 PRICES)

PRIVATE CONSUMPTION 3.7
PUBLIC CONSUMPTION 1.1
FIXED INVESTMENT IN EUQIPMENT 4.6

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CONSTRUCTION -0.8

INVENTORIES DM 6.4 BILLION

NET FOREIGN BALANCE DM 12.7 BILLION

GNP 2.9

C. SECOND HALF OF 1977

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3. WHILE THERE ARE SCATTERED INDICATIONS OF A SLIGHT UPSWING IN GERMAN ECONOMIC ACTIVITY AT THE MOMENT. NO REAL MOVEMENT SEEMS TO BE UNDERFOOT. ON THIS BASIS WE BELIEVE THAT GNP GROWTH DURING THE THIRD QUARTER IS NOT LIKELY TO BE ABOVE 4.0 PERCENT (S.A.A.R.) AND HAVE INCOPRPORATED THIS ESTIMATE -- WHICH MAY WELL TURN OUT TO BE ON THE GENEROUS SIDE -- INTO OUR PROJECTION. DURING THE FOURTH QUARTER SOME ADDITIONAL STIMULOUS FROM RECENTLY ADOPTED POLICY MEASURES MIGHT BEGIN TO COME INTO PLAY. SOME ANTICIPATORY BUYING IN VIEW OF THE JANUARY 1ST VALUE-ADDED TAX INCREASE MAY ALSO OCCUR AND IFO INVESTMENT SURVEYS INDICATE A VERY GRADUAL INCREASE IN INVESTMENT INTENTIONS. WE HAVE ON THIS BASIS PROJECTED A 9.2 PERCENT (S.A.A.R.) GROWTH RATE FOR THE FOURTH QUARTER. THE RESULT IS A PROJECTED 2ND HALF GROWTH RATE OF 4.0 PERCENT (S.A.A.R.) WHICH BREAKS DOWN ROUGHLY AS FOLLOWS:

TABLE III

ESTIMATED GROWTH OF GERMAN GNP DURING 2ND HALF OF 1977 (S.A.A.R., PERCENTAGE CHANGE OVER 1ST HALF OF 1977, AT 1970 PRICES)

PRIVATE CONSUMPTION 3.3

PUBLIC CONSUMPTION 6.8

FIXED INVESTMENT IN EQUIPMENT 3.9

CONSTRUCTION 3.9

INVENTORIES DM 4.6 BILLION

NET FOREIGN BALANCE DM 15.0 BILLION

GNP 4.0 PERCENT

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4. EVEN THOUGH WE HAVE TRIED IN THE ABOVE PROJECTION TO ERR -- IF ANYTHING -- ON THE OPTIMISTIC SIDE, WE ARRIVE AT AN ESTIMATED 1977 REAL GNP GROWTH OF ONLY 3.3 PERCENT. TO GET MUCH ABOVE THIS FIGURE A VERY VIGOROUS UPSWING WOULD HAVE TO START WITHIN THE NEXT FEW WEEKS. WHILE FROM THE POINT OF VIEW OF MASS

PURCHASING POWER, EASY CREDIT AND APPROPRIATED FUNDS AVAILABLE FOR GOVERNMENT EXPENDITURES THIS REMAINS A POSSIBILITY, IT SO FAR DOES NOT SEEM TO BE TAKING PLACE. ON THE OTHER HAND, THERE REMAINS CONSIDERABLE DOWNSIDE RISK IN OUR PROJECTION. A TOTAL 1977 GNP GROWTH OF ONLY 3 PERCENT OR LESS STILL ALSO REMAINS A DISTINCT POSSIBILITY.

5. THE PERCENTAGE FIGURES IN OUR PROJECTION CAN BE SOMEWHAT MISLEADING BECAUSE THE WEAK THIRD QUARTER OF 1976 (AND PARTICULARLY THE -12 PERCENT (S.A.A.R.) DROP

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OF FIXED INVESTMENT DURING IT) DISTORTS THE COMPARISON

WITH THE FIRST HALF OF 1977 WHILE THE WEAK SECOND QUARTER OF 1977 DISTORTS THE COMPARISON BETWEEN THE TWO HALVES OF 1977. ON A QUARTERLY COMPARISON OUR FIGURES IMPLY STEADY GROWTH OF PRIVATE CONSUMPTION DURING THE SECOND HALF OF 1977, FOR EXAMPLE AND -- EXCEPT FOR THE 2ND QUARTER PUBLIC CONSUMPTION, TOO, IS PROJECTED AT SMALL BUT STEADY GROWTH THROUGHOUT THE YEAR. FIXED INVESTMENT IN EQUIPMENT IS PROJECTED LIMITED OFFICIAL USE

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TO INCREASE BY 13.6 (S.A.A.R.) DURING THE THIRD QUARTER FROM THE DEPRESSED 2ND QUARTER LEVEL AND BY ANOTHER 8.8 PERCENT (S.A.A.R.) DURING THE FOURTH QUARTER. THE SECTOR FROM WHICH WE EXPECT THE GREATEST STIMULOUS DURING THE REMAINDER OF 1977 ARE EXPORTS. WE PROJECT A 11.2 PERCENT (S.A.A.R.) GROWTH RATE FOR EXPORTS DURING THE SECOND HALF OF 1977. WITHOUT IT ECONOMIC GROWTH AS A WHOLE IS UNLIKELY TO REACH 4.0 PERCENT (S.A.A.R.) DURING THE PERIOD. WE EXPECT THE RATE OF GROWTH OF IMPORTS, HOWEVER, TO BE EVEN HIGHER (15.6 PERCENT S.A.A.R.) SO THAT INCREASE IN THE NET FOREIGN BALANCE DURING THE SECOND HALF IS HELD TO DM 2.3 BILLION (AT 1970 PRICES) AND FOR THE YEAR AS A WHOLE IT WILL ONLY SLIGHTLY EXCEED (BY DM 1.7 BILLION) THE 1976 LEVEL. THESE CONSTANT PRICE GOODS AND SERVICES PROJECTIONS ARE ROUGHLY CONSISTENT WITH THE EMBASSY'S CURRENT PRICE CURRENT ACCOUNT PROJECTIONS SUBMITTED IN BONN 12573. STOESSEL

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